

YOUR JOURNEY TO OWNING A PACK & SEND FRANCHISE: APPLICATION GUIDE



You're about to explore one of the most exciting opportunities in specialist logistics. PACK & SEND is trusted across the UK, Australia and New Zealand for expertly shipping fragile, large, and high-value items — and with over 120 service centres, you'll be joining a proven, growing network.

This streamlined 8-stage guide will walk you through every step to launching your own PACK & SEND service centre. It's designed to help you assess if business ownership is right for you and your family — and whether this franchise is the right fit for your goals. At the same time, it gives our recruitment team the insight they need to ensure a strong mutual match.

Stage 1: Register Your Interest

Take the first step – enquire today and receive a welcome pack including our introductory video showcasing what makes PACK & SEND such a unique franchise.

Submit your enquiry
Receive an info pack
Watch the PACK & SEND overview video

Stage 2: Introductory Call

Book a call with Jaimie Cage, Franchise Specialist. This is your chance to ask questions and explore whether PACK & SEND aligns with your goals and experience.

Book your introductory call
Understand the core benefits of joining the network

Stage 3: Initial Meeting with Our Recruitment Manager

Meet Richard Cage, Franchise Recruitment Manager, to explore your vision, discuss territories, and prepare for your business planning session.

Schedule and complete your initial meeting
Explore your local opportunity
Book your Business Plan Introduction

Stage 4: Business Planning

Get support to build a business plan tailored to your chosen location, backed by PACK & SEND's tried-and-tested model.

Attend your business plan session
Develop and complete your plan
Gain approval to proceed
Book your Executive Interview

Stage 5: Executive Interview & Franchise Agreement

Meet Mike Gratton, Managing Director, for your final interview. Once approved, you'll sign your Franchise Agreement and secure your exclusive territory.

Executive Interview with our MD
Sign your Franchise Agreement
Pay your deposit – your opportunity is secured

Stage 6: Apply for Funding (if required)

Need financial support? We'll guide you through funding options and introduce you to high-street lenders with franchise experience.

Submit your funding application
Secure funding approval

Stage 7: Find Your Ideal Location

Selecting the right site is vital – and we'll support you every step of the way with location insights and guidance on securing your premises.

Begin your site search
Receive property selection guidance

Stage 8: Training & Launch

Your journey as a PACK & SEND franchisee begins! You'll receive expert training and meet your Network Sales & Operations and Learning & Development teams to help ensure a successful launch.

Enrol in our comprehensive training programme
Set your store opening date
Launch your PACK & SEND Centre – and start trading!